

SMALL BUSINESS START-UPS

The Hawaii State Public Library System has books about starting and running specific small businesses. This bibliography lists these guides, which are arranged by type of business. The library system also has books and videos on small business management, record keeping, venture capital, publicity, financial management, etc. If the item is not owned by your local library, you may place a request for it using our public access catalog (PAC). Please contact a library staff member for assistance in locating specific titles or to place a reserve.

BOOKS ARRANGED BY TYPE OF BUSINESS

ACCOUNTING AND BOOKKEEPING SERVICES

338.76165 F Starting and building your own accounting business by Jack Fox. 2d ed. (1991)

ACTING

792.028 S Stay home and star!: a step-by-step guide to starting your regional acting career in commercials, industrials, theatre, movies, print modeling, newscasting, radio and television reporting by William Paul Steele (1992)

ADVERTISING

659.132 SL Start and run a copywriting business by Steve Slaunwhite (2001)

ANIMAL HUSBANDRY

636 EK Small-scale livestock farming : a grass-based approach for health, sustainability, and profit by Carol Ekarius (1999)

636.213 TH Guide to raising beef cattle by Heather Smith Thomas (1998)

636.39142 BE Storey's guide to raising dairy goats by Jerry Belanger (2001)

636.508 FE Small-scale poultry keeping : a guide to free range poultry production by Ray Feltwell. Rev. ed. (1992)

636.592 ME Storey's guide to raising turkeys by Leonard S. Mercia (2001)

ARCHITECTURE

720.2 A Architect's handbook of professional practice by the American Institute of Architects. 12th ed.

- 720.23 LI Portfolio design by Harold Linton. 2d ed. (2000)
- 720.68 B Practice management for design professionals: a practical guide to avoiding liability and enhancing profitability by John Philip Bachner (1991)
- 720.68 B Project management for small design firms by Howard G. Birnberg (1992)
- 720.68 GE Architect's guide to financial management by Lowell V. Getz (1997)
- 720.68 K Designing your practice : a principal's guide to creating and managing a design practice by Norman Kaderlan (1991)
- 720.68 MA Architect's business problem solver by Kevin Mason (2000)
- 720.68 M Successful business plans for architects by Ronald A. McKenzie, Bruce H. Schoumacher (1992)
- 720.68 PR Professional practice 101: a compendium of business and management strategies in architecture by Andy Pressman (1997)

ART

- 658.022 BR Make it profitable!: how to make your art, craft, design, writing or publishing business more efficient, more satisfying, and more profitable by Barbara Brabec (2000)
- DR 700 A 2002 Artist's & graphic designer's market (2002)
- 700.26 L Licensing art & design by Caryn R. Leland (1990)
- 700.68 SM Art marketing 101: handbook for the fine artist by Constance Smith (1997)
- R 702.373 MI How to survive and prosper as an artist: selling yourself without selling your soul by Carroll Michels. 4th ed. (1997)
- 706.2 GR How to start and succeed as an artist by Daniel Grant (1997)
- 706.2 W Marketing your arts & crafts: creative ways to profit from your work by Janice West (1994)
- R 706.8 BU Business of art. 3d ed. (1998)

706.8 GR Business of being an artist by Daniel Grant. 3d ed. (2000)

745.50688 BR Creative cash: how to profit from your special artistry, creativity, hand skills, and related know-how by Barbara Brabec. 6th ed. (1998)

AUTOMOBILES

629.286 R Automotive repair service: start and run a money-making business by Dan Ramsey (1994)

BARS

647.95 FI Start and run a money-making bar by Bruce Fier. 2d ed. (1993)

647.95068 AL Upstart guide to owning and managing a bar or tavern by Roy S. Alonzo (1995)

663.8 K Bar and beverage book: basics of profitable management by Costas Katsigris. 2d ed. (1991)

BEAUTY AND HAIR SALONS (see also COSMETICS)

646.7 T Opening your dream salon by Mel Tozer (1991)

BED AND BREAKFASTS (see also HOSPITALITY)

647.94 TA Start and run a profitable bed and breakfast by Monica Taylor and Richard Taylor. 3d ed. (1999)

647.94068 MU How to start and operate your own bed-and-breakfast: down-to-earth advice from an award-winning B&B owner by Martha W. Murphy (1994)

647.9473 SH Upstart guide to owning and managing a bed & breakfast by Lisa Angowski Rogak (1995)

647.9473 ST How to open and operate a bed & breakfast by Jan Stankus. 6th ed. (2000)

658.91648 H How to start and run your own bed & breakfast inn by Ripley Hotch & Carl A. Glassman (1992)

BOOKSTORES

020.75 G Complete guide to starting a used bookstore: old books into gold by Dale L. Gilbert. 2d ed. (1992)

CARPENTRY

694.068 SE How to start a home-based carpentry business by Charles Self. 2nd ed. (1997)

CARTOONING

741.5023 GL How to be a successful cartoonist by Randy Glasbergen (1996)

CATERING (see also FOOD; RESTAURANTS)

642.4 EG How to run a catering business from home by Christopher Egerton-Thomas (1996)

642.4 VI How to start a home-based catering business by Denise Vivaldo. 3d ed. (2000)

642.47 E Start and run a profitable catering business : from thyme to timing : your step-by-step business plan by George Erdosh (1994)

642.47 S Start your own catering business (1995)

642.47 S Successful catering by Bernard R. Splaver. 3d ed. (1991)

642.4 ST Start your own catering business (1994)

CLEANING

648.5 A Cleaning up for a living: everything you need to know to become a successful building service contractor by Don Aslett. 2d ed. (1991)

648.5 BE Start and run a profitable home cleaning business by Susan Bewsey. ([1999], c1995)

648.5 L American housecleaners' guide to starting your own housecleaning business by Rae Ann Luethy (1995)

CLOTHING

640.73 LU Get paid to shop: be a personal shopper for corporate America by Emily S. Lumpkin (1999)

658.872 ST Start your own mail order lingerie business (1999)

COFFEE (see also RESTAURANTS)

- 647.95 MA Start & run a coffee bar by Tom Matzen, Marybeth Harrison. 2d ed. (2001)
- 663.93068 ST Start your own coffee & tea store (1994)

COMPUTERS (see also DESKTOP PUBLISHING; INTERNET AND E-COMMERCE; WORD PROCESSING)

- 070.5068 RO How to make money publishing from home: everything you need to know to successfully publish books, newsletters, web sites, greeting cards, and software / Lisa Shaw. 2d ed. (2000)
- 338.47651 R Start your own computer repair business by Linda Rohrbough (1995)
- 651.84 D Entrepreneurial PC: the complete guide to starting a PC-based business by Bernard J. David. 2d ed. (1994)
- 658.022 E Entrepreneur magazine: making money with your personal computer (1995)
- 658.041 ST Start your own money-making computer business (1994)
- 658.1141 GR Start and run a profitable business using your computer by Douglas Gray (1998)

CONSIGNMENT SALES

- 658.87 F How to start a consignment shop & make it go by Marjorie Freese and Sylvia Duncan (1984)

CONSTRUCTION (see also CONTRACTORS; SERVICE BUSINESSES)

- 694.068 SE How to start a home-based carpentry business by Charles R. Self. 2d ed. (1997)

CONSULTING

- 001 L Overnight consultant by Marsha D. Lewin (1995)
- 001.02373 BL Six-figure consultant: how to start (or jump-start) your consulting career and earn \$100,000+ a year by Robert W. Bly (1998)
- 001.02373 SO So, you want to be a management consultant (1999)

- 001.068 SH Complete guide to consulting success by Howard L. Shenson. 3d ed. (1997)
- 001.068 TU Independent consultant's Q & A book by Lawrence W. Tuller (1999)
- 004.67 KE How to be a successful Internet consultant by Jessica Keyes (1996)
- 332.6023 ST Getting started in financial consulting by Edward J. Stone (2000)
- 613.2023 B Consultant dietitian: developing marketable skills in health care by Carolyn Breeding (1991)
- 658.46 B How to become a successful consultant in your own field by Hubert Ingram Bermont. 3d ed. (1995)
- 658.46 C How to make it big as a consultant by William A. Cohen. 2d ed. (1991)
- 658.46 H How to succeed as an independent consultant by Herman Holtz. 3d ed. (1993)
- 658.8 HO Getting started in sales consulting by Herman Holtz (2000)

CONTRACTORS (see also CONSTRUCTION; SERVICE BUSINESSES)

- 658.022 D Contracting your services by Robert L. Davidson, III (1990)
- 658.041 H Complete guide to being an independent contractor by Herman Holtz (1995)
- 658.992 M General contracting : winning techniques for starting and operating a successful business by Mert Millman (1990)

COSMETICS (see also BEAUTY AND HAIR SALONS; SOAPMAKING)

- 668.5068 MA Creating an herbal bodycare business by Sandy Maine (1999)

CRAFTS

- 658.022 BR Make it profitable!: how to make your art, craft, design, writing or publishing business more efficient, more satisfying, and more profitable by Barbara Brabec (2000)
- 706.2 W Marketing your arts & crafts: creative ways to profit from your work by Janice West (1994)

- 745.5 S Crafts business encyclopedia: the modern craftsperson's guide to marketing, management, and money by Michael Scott; as revised by Leonard D. Duboff. Rev. ed. (1993)
- 745.50285 CR Crafters' internet handbook: research, connect and sell your crafts online by Genevieve Crabe (2002)
- 745.5068 BR Crafts business answer book & resource guide : answers to hundreds of troublesome questions about starting, marketing, and managing a homebased business efficiently, legally, and profitably by Barbara Brabec (1998)
- 745.5068 BR Handmade for profit!: hundreds of secrets to success in selling arts & crafts by Barbara Brabec (1996)
- 745.5068 CA How to start making money with your crafts by Kathryn Caputo. Rev. ed. (1999)
- 745.5068 HY Start and run a profitable craft business by William G. Hynes. 6th ed. (1996)
- 745.5068 KA Crafts and craft shows: how to make money by Phil Kadubec (2000)
- 745.5068 LA Crafting for dollars: turn your hobby into serious cash by Sylvia Landman (1996)
- 745.5068 OB How to start a home-based craft business by Kenn Oberrecht. 3d ed. (2000)
- 745.5068 SA Selling your crafts by Susan Joy Sager (1998)
- 745.50688 BR Creative cash: how to profit from your special artistry, creativity, hand skills, and related know-how by Barbara Brabec. 6th ed. (1998)
- 745.50688 CA How to show & sell your crafts: the crafter's complete guide on how to display work at shows and make profitable sales by Kathryn Caputo (1997)
- 745.50688 RA Crafter's guide to pricing your work by Dan Ramsey (1997)
- 745.92068 PL How to profit from flower and herb crafts by Ellen Spector Platt (1996)
- 746.46068 LA Make your quilting pay for itself by Sylvia Ann Landman (1997)

761 NE Rubberstamping for fun & profit by Maria Given Nerius (2000)

CROSSWORD PUZZLES

793.73 S How to make and sell original crossword puzzles by William Sunners (1983, c1981)

DAY CARE CENTERS

362.6 ST Start your own daycare for seniors business (1999)

362.7 S Start your own childcare business (1995)

362.71 H Profitable child care: how to start and run a successful business by Nan Lee Howkins (1993)

362.712 GA So you want to open a profitable day care center: everything you need to know to plan, organize and implement a successful program by Patricia C. Gallagher (1995)

362.712 SI How to own and operate your own home day care business successfully without going nuts!: the day care survival handbook and guide for aspiring home day care providers and working parents by Terri Simmons (1999)

362.712 ST How to start a home-based day care business by Shari Steelsmith. 3d ed. (2001)

362.71206 PR Start and run a profitable home day care : your step-by-step business plan by Catherine M. Pruissen. 2d ed. (1999)

362.71209 AR How to start and run a home day-care business by Carolyn Argyle (1997)

DECORATIVE PAINTING

745.72306 EG How to start making money with your decorative painting by Dorothy Egan (1998)

DESKTOP PUBLISHING (see also COMPUTERS; INTERNET & E-COMMERCE; PUBLISHING)

070.5068 RO How to make money publishing from home : everything you need to know to successfully publish books, newsletters, web sites, greeting cards, and software / Lisa Rogak. 2d ed. (2000)

- 651.37 KU How to start a home-based desktop publishing business by Louise Kursmark. 2d ed. (1999)
- 686.2254 S Start your own desktop publishing business (1994)
- 686.22544 FA Start and run a profitable desktop publishing business by Barbara A. Fanson (1997)
- 686.22544 HA Second lives : becoming a desktop publisher by Bill Harris (1999)
- 686.22544 WI How to make \$100,000 a year in desktop publishing by Thomas A. Williams (1990)

ELECTRONICS

- 658.92138 H Successful electronics servicing business by R. E. Hilburn (1977)

EMPLOYMENT AGENCIES

- 331.128 LE How to start & manage a personnel referral service business: a practical way to start your own business / by Jerre G. Lewis and Leslie D. Renn (1999)
- 331.12806 ST Start your own temporary help agency (1994)

ENVIRONMENTAL BUSINESSES

- 658.022 B Ecopreneuring: the complete guide to small business opportunities from the environmental revolution by Steven J. Bennett (1991)

FARMING (see also ANIMAL HUSBANDRY; FLORISTS; HERBS; HORTICULTURE; HYDROPONICS; NURSERIES)

- 338.1 G Sell what you sow!: The grower's guide to successful produce marketing by Eric Gibson (1994)
- 630.68 MA Making your small farm profitable by Ron Macher (1999)
- 630.973 SC Successful small-scale farming : an organic approach by Karl Schwenke. 2d ed. (1991)
- 635.70688 LU Sell what you grow : how to take your herbs and produce to market for serious cash by Mimi Luebbermann (2000)
- 635.966 ST Flowers for sale : growing and marketing cut flowers : backyard to small acreage by Lee Sturdivant (1992)

FILM

791.43068 H Beginning filmmaker's business guide : financial, legal, marketing, and distribution basics of making movies by Renee Harmon (1994)

FINANCIAL SERVICES

332.6023 ST Getting started in financial consulting by Edward J. Stone (2000)

332.62 RA Getting started as a financial planner by Jeffrey H. Rattiner (2000)

FLORISTS (see also HORTICULTURE)

635.966 ST Flowers for sale: growing and marketing cut flowers : backyard to small acreage by Lee Sturdivant (1992)

FOOD (see also BED AND BREAKFASTS; COFFEE; GIFT BASKETS; HERBS; NUTRITION; RESTAURANTS)

663.93068 ST Start your own coffee & tea store (1994)

664.00688 HA From kitchen to market: selling your gourmet food specialty by Stephen F. Hall. 3rd ed. (2000)

FORESTRY

634.92 HI Woodlot management handbook: making the most of your wooded property for conservation, income or both by Stewart Hilts and Peter Mitchell (1999)

FRANCHISES

DR 338.642 BO Bond's minority franchise guide (2000)

381.13025 LU Franchise opportunities handbook : a complete guide for people who want to start their own franchise by LaVerne L. Ludden. Rev. ed. (1999)

R 658.8708 SH Franchising & licensing: two ways to build your business by Andrew J. Sherman. 2d ed. (1999)

658.8708 TH Franchising for dummies by Dave Thomas and Michael Seid (2000)

- 658.8708 FR Franchising 101 : the complete guide to evaluating, buying and growing your franchise business (1998)
- 658.8708 SP Shoestring entrepreneur's guide to the best home-based franchises by Robert Spiegel (2000)
- 658.8708 TO Tips & traps when buying a franchise by Mary E. Tomzack. 2nd ed. (1999)
- DR 658.9 F 1998 Franchise annual (1998)
- 658.91647 K Restaurant franchising by Mahmood A. Khan (1992)

FURNITURE

- 684.10068 HO Making money making furniture by Blair Howard (1999)

GIFT BASKETS

- 381.4568 FR How to start a home-based gift basket business by Shirley George Frazier. 2d ed. (2001)
- 745.593 ST Start your own gift basket business (1994)
- 745.59406 FO Start and run a profitable gift basket business: your step-by-step business plan by Mardi Foster-Walker (1995)

GRAPHIC ARTS

- R 741.60688 GR Graphic Artists Guild handbook: pricing & ethical guidelines by Graphic Artists Guild (U.S.). 10th ed. (2001)

HEALTH SERVICES (see also MEDICAL CLAIMS AND TRANSCRIPTION)

- 651.961 BE Making money in a health service business on your home-based PC by Rick Benzel. 2d ed. (1997)

HERBS (see also COSMETICS; FARMING; HORTICULTURE)

- 635 LU Pay dirt: how to raise herbs and produce for serious ca\$h by Mimi Luebbermann (1994)
- 635.7 SH Growing and selling fresh-cut herbs by Sandie Shores (1999)
- 635.7068 RE Growing your herb business by Bertha P. Reppert (1994)
- 635.70688 LU Sell what you grow : how to take your herbs and produce to market for serious cash by Mimi Luebbermann (2000)

- 668.5068 MA Creating an herbal bodycare business by Sandy Maine (1999)
- 745.92068 PL How to profit from flower and herb crafts by Ellen Spector Platt (1996)

HOME INSPECTION

- 643.12 ST Start your own home inspection business (1999)

HORTICULTURE (see also FARMING; FLORISTS; HERBS; HYDROPONICS; LANDSCAPING)

- 635.9 HA Plants for sale by Melanie Harrison (1995)

HOSPITALITY (see also BED AND BREAKFASTS)

- 647.94068 BA Principles of hotel front office operations by Sue Baker, Pam Bradley and Jeremy Huyton. 2d ed. (2000)
- 647.94068 FR Front office management and operations by Linsley T. DeVeau (1996)
- 647.94068 MO Front office operations and night audit workbook by Patrick J. Moreo, Gail Sammons, Jim Dougan (1996)
- 647.94068 VA Check-in check-out by Gary K. Vallen and Jerome J. Vallen. 6th ed. (2000)

HYDROPONICS

- 635.0485 SA How to start on a shoestring and make a profit with hydroponics: including set-up, production and maintenance, and marketing by Hilmur L. Saffell. 3rd ed. (1994)

IMPORT/EXPORT

- 658.84 E Entrepreneur magazine: starting an import/export business (1995)
- 658.84 N Import/export: how to get started in international trade by Carl A. Nelson (1990)
- 658.84 ST Start your own import/export business (1994)

INFORMATION SERVICES

- 658.114 S Start your own information broker service business (1995)

INTERIOR DESIGN

- 729.029 S Estimating for interior designers by Carol A. Sampson (1991)
- 729.068 R Start your own interior design business and keep it growing! your guide to business success (1994)
- 729.0688 MA Marketing basics for designers: a sourcebook of strategies and ideas by Jane D. Martin and Nancy Knoohuizen (1995)

INTERNET AND E-COMMERCE

- 004.67 KE How to be a successful Internet consultant by Jessica Keyes (1996)
- 025.04068 PO How to start a business website by Mike Powers (1999)
- 070.5068 RO How to make money publishing from home : everything you need to know to successfully publish books, newsletters, web sites, greeting cards, and software by Lisa Shaw. 2d ed. (2000)
- 658.02202 GI 121 Internet businesses you can start from home: plus a beginner's guide to starting a business online by Ron E. Gielgun (1997)
- 658.02202 HE Complete small business Internet guide by Tom and Lori Heatherington (1998)
- 658.05467 HO Starting an online business for dummies by Greg Holden. 2d ed. (2000)
- 658.05467 RI Unofficial guide to starting a business online by Jason Rich (2000)
- 658.80028 EA Complete idiot's guide to online marketing by Bill Eager and Cathy McCall (1999)
- 658.80028 ED Making money in cyberspace by Paul and Sarah Edwards and Linda Rohrbough (1998)
- 658.84 SA Creating stores on the Web by Ben Sawyer, Dave Greely, Joe Cataudella. 2d ed. (2000)

INVENTIONS

608 BA Complete manual on how to make money from your inventions and patents by Steve S. Barbarich (2000)

LANDSCAPING

635.9068 HA Landscape operations: management, methods, and materials by Leroy G. Hannebaum. 3d ed. (1999)

712.068 DE How to start a home-based landscaping business by Owen E. Dell. 3d ed. (2000)

MAIL ORDER

381.14206 RA Upstart guide to owning and managing a mail order business by Dan Ramsey (1996)

658.872 B Home-based mail order: a success guide for entrepreneurs by William J. Bond (1990)

658.872 BL Start and run a profitable mail order business: your step-by-step business plan by Robert W. Bly (1997)

658.872 FI How to start a home-based mail order business by Georganne Fiumara. 2d ed. (2000)

658.872 H Starting and building your catalog sales business: secrets for success in one of today's fastest-growing business by Herman Holtz (1990)

658.872 HI Mail-order success secrets: how to create a \$1,000,000-a-year business starting from scratch by Tyler G. Hicks. Rev. 2nd ed. (1998)

658.872 PO How to start a mail order business by Mike Powers (1996)

658.872 S Start your own mail order business (1994)

658.872 ST Start your own mail order lingerie business (1999)

MASSAGE

615.82202 AS Massage: a career at your fingertips : the complete guide to becoming a bodywork professional / Martin Ashley. 3d ed. (1999)

615.82202 CA Massage therapy career guide for hands-on success by Steve Capellini (1999)

MEDICAL CLAIMS AND TRANSCRIPTION (see also HEALTH SERVICES)

651.961 LE How to start & manage a medical claims processing business: a practical way to start your own business by Jerre G. Lewis and Leslie D. Renn (1999)

651.961 ST Start your own medical claims & transcription business (1999)

MUSIC

R 344.097 ST Music law: how to run your band's business by Richard Stim. 2d ed. (2001)

780 KR This business of music: the definitive guide to the music industry by M. William Krasilovsky and Sidney Shemel. 8th ed. (2000)

DR 780 WH Music publishing: the real road to music business success by Tim Whitsett. 5th ed. (2000)

780.23 LE How to be a working musician: a practical guide to earning money in the music business / Mike Levine (1997)

780.23 MC Get it in writing by Brian McPherson (1999)

780.23 PA All you need to know about the music business by Donald S. Passman. Rev. ed. (2000)

780.2373 MU Musician's business & legal guide compiled and edited by Mark Halloran; a presentation of the Beverly Hills Bar Association, Committee for the Arts. 2d ed. (1996)

780.68 LA This business of music marketing and promotion by Tad Lathrop and Jim Pettigrew, Jr. (1999)

780.68 SU Making and marketing music: the musician's guide to financing, distributing, and promoting albums by Jodi Summers (1999)

R 780.68 WI Making it in the music business: the business and legal guide for songwriters and performers by Lee Wilson. Rev. ed. (1999)

782.42164 BR Craft and business of songwriting by John Braheny. 2d ed. (2002)

782.42164 JO Start your own band!: everything you need to know to take your band to the top! by Marty Jourard (1997)

791.0068 FR This business of artist management by Xavier M. Frascogna, Jr. and H. Lee Hetherington. 3d ed. (1997)

NURSERIES (see also FARMING)

635.9152 HA Growing profits: how to start and operate a backyard nursery by Michael and Linda Harlan. 2d ed. (2000)

NUTRITION

613.2023 B Consultant dietitian: developing marketable skills in health care by Carolyn Breeding (1991)

613.2023 W Building a profitable nutrition practice by D. Katie Wiedman and Dorothy J. Page (1992)

PARTY PLANNER

793.21 BI Birthday party business: how to make a living as a children's entertainer (1998)

PERSONAL SHOPPER

640.73 LU Get paid to shop: be a personal shopper for corporate America by Emily S. Lumpkin (1999)

PETS

636.0887 MO Pet sitting for profit: a complete manual for professional success by Patti J. Moran. Rev. ed. (1997)

636.0887 SA How to start a home-based pet care business by Kathy Salzberg (2002)

636.70023 PA Careers with dogs by Audrey Pavia (1998)

PHOTOGRAPHY

DR 770 P 2002 Photographer's market (2002)

770.2 R Professional photographer's business guide by Frederic W. Rosen (1985)

770.232 P Photographer's guide to marketing and self-promotion by Maria Piscopo. 2d ed. (1995)

- 770.28 C Business of photography by Robert M. Cavallo (1981)
- R 770.68 AS ASMP professional business practices in photography. 5th ed. (1997)
- 770.68 OB How to start a home-based photography business by Kenn Oberrecht. 3d ed. (2000)
- 770.068 WI Photographer's market guide to photo submission and portfolio formats by Michael Willins (1997)
- 778.99392 CA Art of wedding photography: professional techniques with style by Bambi Cantrell and Skip Cohen (2000)
- 778.99392 SI Wedding photography: art, business, and style by Steve Sint (1998)

PUBLISHING (see also DESKTOP PUBLISHING)

- 070.5 N How to publish a book & sell a million copies by Ted Nicholas (1993)
- 070.5 S Start your own newsletter publishing business: extra income magazine (1990)
- 070.5068 R Upstart guide to owning and managing a desktop publishing service by Dan Ramsey (1995)
- 070.5068 RO How to make money publishing from home: everything you need to know to successfully publish books, newsletters, web sites, greeting cards, and software by Lisa Rogak. 2d ed. (2000)
- 070.572 B Home-based newsletter publishing: a success guide for entrepreneurs by William J. Bond (1992)
- 070.572 KA Start your own zine: everything you need to know to put it into print! by Veronika Kalmar (1997)
- 070.572 S Start your own newsletter publishing business (1995)
- 070.593 PO Self-publishing manual: how to write, print, and sell your own book by Dan Poynter. 12th ed. (2000)
- 658.022 BR Make it profitable!: how to make your art, craft, design, writing or publishing business more efficient, more satisfying, and more profitable by Barbara Brabec (2000)

QUILTING

746.46068 LA Make your quilting pay for itself by Sylvia Ann Landman (1997)

REAL ESTATE

332.63243 NE Streetwise investing in rental housing: a detailed strategy for financial independence by H. Roger Neal (1997)

333.54 IR Landlord's troubleshooter by Robert Irwin. 2d ed. (1999)

647.92068 GO Landlord's handbook: a complete guide to managing small residential properties by Daniel Goodwin and Richard Rusdorf. 2d ed. (1998)

RESTAURANTS (see also COFFEE BARS)

647.94068 WA How to open your own restaurant : a guide for entrepreneurs by Richard Ware and James Rudnick (1991)

647.95 C Start and run a profitable restaurant: a step-by-step business plan by Michael M. Coltman. 3d ed. (1993)

647.95 CO Start and run a profitable restaurant by Brian Cooper (2000)

647.95068 AL Upstart guide to owning and managing a restaurant by Roy S. Alonzo (1996)

647.95068 EG How to open and run a successful restaurant by Christopher Egerton-Thomas. 2d ed. (1995)

647.95068 LA Complete restaurateur: a practical guide to the craft and business of restaurant ownership by Elizabeth Lawrence. Rev. ed. (2001)

647.95068 MI Restaurant management: customers, operations, and employees by Robert Christie Mill. 2d ed. (2001)

647.95068 MI Your new restaurant by Vincent Mischitelli. 2d ed. (2000)

647.95068 RA Restaurant start-up guide: a 12-month plan for successfully starting a restaurant by Peter Rainsford and David H. Bangs, Jr. 2nd ed. (2001)

658.91647 K Restaurant franchising by Mahmood A. Khan (1992)

658.91647 RA Restaurant planning guide by Peter Rainsford and David H. Bangs, Jr. 2d ed. (1996)

RESUME WRITING

650.142 S Start your own resume writing business (1994)

RETAIL (see also BOOKSTORES; CLOTHING; CONSIGNMENT SALES; FLORISTS; FOOD)

658.8 HO Getting started in sales consulting by Herman Holtz (2000)

658.85 MA Retail selling made easy by Ron Martin (1996)

658.87 BR So you want to own the store: secrets to running a successful retail operation by Mort Brown and Thomas Tilling (1997)

SECRETARIAL SERVICES

651.37 ME How to start a home-based secretarial services business by Jan Melnik. 3d ed. (2000)

651.37 ST Start your own secretarial service business (1994)

SEMINARS

658.456 KA How to make it big in the seminar business by Paul Karasik (1992)

SERVICE BUSINESSES

658.1141 CH How to start a service business by Ben Chant (1994)

SEWING

646.40681 MA How to start making money with your sewing by Karen Maslowski (1998)

SOAPMAKING

668.12 NE Soapmaking for fun & profit by Maria Given Nerius (1999)

TRAVEL

338.4791 BR Start and run a profitable tour guiding business : part-time, full-time, at home, or abroad : your step-by-step business plan by Barbara Braidwood. 2d ed. (2000)

338.4791 MO Home-based travel agent: how to cash in on the exciting NEW world of travel marketing by Kelly Monaghan. 3d ed. (1999)

658.9191 C Start and run a profitable travel agency : your step-by-step business plan by Richard Cropp (1993)

TYPING SERVICES (see also WORD PROCESSING SERVICES)

651.37 ME How to start a home-based secretarial services business by Jan Melnik. 2d ed. (1997)

WOODWORKING

684.08 MA How to make \$40,000 a year with your woodworking by Sal Maccarone (1998)

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658.022 BR Make it profitable!: how to make your art, craft, design, writing or publishing business more efficient, more satisfying, and more profitable by Barbara Brabec (2000)

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Updated versions of this bibliography can be found at
www.hcc.hawaii.edu/hspls/sbresources.html

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